

Idaho Real Estate Education Council
Regular Council Meeting
June 18, 2008
Minutes

Pursuant to notice given, a **Regular** meeting of the Idaho Real Estate Education Council (Council) was initiated at the Commission office, 633 North Fourth Street, Boise, Idaho.

Members Present:

Beckie Kukal, Chair, Jerome
Gail Heist, Vice Chair, Boise
Donna Capurso, Member, Bonners Ferry
Maris Cukurs, Member, Idaho Falls
Jeanne Jackson-Heim, Executive Director
Andy Enrico, Commission Representative, Boise

Others Present:

Chuck Byers, Professional Marketing Concepts
Corinne Janstrom, Pioneer Real Estate School
Joe Chance

Staff Present:

Jesama Rosensweig, Administrative Assistant
Mandy Frary, Education Director

Call to Order: Chair Kukal called the June 18, 2008 meeting of the Idaho Real Estate Commission Education Council to order at 8:28 a.m.

Executive Session: In accordance with section 67-2345 (1) (d), Idaho Code, a motion was made by Donna to adjourn to executive session to consider records that are exempt from disclosure as provided in Section 9-340C(9), Idaho Code, and which records relate to the following subjects: Education Special Considerations and Instructor Special Considerations. Motion carried.

Executive Session: In accordance with section 67-2345 (1) (d), Idaho Code, a motion was made by Gail to adjourn out of executive session, submitted pursuant to Section 9-340C (9), Idaho Code. Motion carried.

A motion was made by Jeanne to deny the request for special consideration 08-090. Motion carried.

Agenda: Beckie asked if there were any additions or changes to the Agenda. Maris requested a discussion on the minimum standards for interactive video courses.

A motion was made by Jeanne to approve the meeting agenda as amended. Motion carried.

Minutes:

A motion was made by Gail to approve the May 19, 2008 meeting minutes as amended. Motion carried.

Council Matters:

Review Council Goals: There was discussion on the “secret” attendee/auditor and how to implement it due to complaints about the enforcement of the attendance policy. It was suggested to add instructions to the Education & Certification Policy on the evaluation process. Provider should give a copy of the evaluations to the instructor. The commission should be more diligent in requesting evaluations from the providers. It was also suggested to choose an attendee at random from the course completion list to send a supplemental evaluation.

Revisions to Education & Certification Policy: Jeanne gave an overview of proposed changes. Prelicense courses completed on or before June 30th will be good for 5 years. If completed on or after July 1st they will be good for 3 years. There was discussion on the minimum standards for interactive video courses. It was suggested that the standards be revised to reflect that students must be able to see the faces of the other students and instructor. Mr. Byers suggested that changes to the instructor requirements be made in the law next year.

A motion was made by Maris to recommend approval of the Education & Certification Policy as amended. Motion carried.

After discussion on the library policy, a motion was made by Andy to recommend to the Commissioners to eliminate the library from the Commission office and donate the books to a library or to BSU. Motion carried.

A motion was made by Jeanne to remove the library policy from the draft Education & Certification Policy. Motion carried.

Revisions to Rule 402 (approved topics for CE): Jeanne presented proposed revisions to Rule 402 (approved topics).

A motion was made by Donna to recommend adoption of amendments to Rule 402 as amended. Motion carried.

Online Courses: There was discussion regarding providers who want to offer the Core and prelicense courses online. Discussed the issue of the Core test and if the providers could create their own version or if they would be required to use the Commission developed test.

Corinne Janstrom discussed her issues with offering Core and prelicense courses online. Concerns with the security issues regarding the course and if the person is who they say they are. Believe that live courses are more effective for learning whether taking prelicense or CE.

A motion was made by Maris to monitor the online Core course and continue to work out the issues with online course and how it is being taught prior to approving any online prelicense courses. Motion carried.

A motion was made by Jeanne to require online providers have to have the Core delivery ARELLO Certified and have an IREC certified instructor, with a proctored exam. Motion carried.

A motion was made by Andy to leave the Core video off the website since it is so hard to view. Providers may offer the Core course video and be responsible for proctoring the exam. Motion carried.

BCOO & Brokerage Management Status Update: Met with BSU on BCOO and Brokerage Management. BSU will not charge the commission for the BCOO course since it was not completed to the specifications of the commission. BSU will complete the Brokerage Management course, but the final draft of the course hasn't been received.

Module 1 & 2: The outlines for Modules 1 & 2 are being revised and the student guide will be created.

IDW Update: Great feedback on the workshop this year. Hilton Garden Inn appears to be the best option for next year's IDW. IDW will be held on May 19-20, 2009, which is a Tuesday and Wednesday. Boxed lunches and all day breaks will be included in the registration fee. The price of the registration will be raised to help pay the fee for the lunches. Early registration will be offered at a slightly lower price and late registrations at a higher price. It was suggested to present the AMP sample simulation test to the instructors at IDW next year.

License Exam RFP Update: Scored the RFP's and the state will score the pricing. There were 2 responses to the RFP, Pearson Vue and AMP.

Education Fund Award Budget: \$75,890.75 so far has been awarded this fiscal year and \$39,659.99 has been paid out.

08-075-Cindy Rhinevault (event/speaker) cont. from May: A motion was made by Maris to recommend denial of Education Fund Award 08-075. Motion carried.

08-078-R William Nelson (current course enhancement): A motion was made by Jeanne to deny Education Fund Award 08-078 due to amount of request.—it was suggested the course revision project be sent out to bid if over \$5,000 for revision and have it sent to everyone for review. Motion carried.

08-079-Gina M Hurley (Core course): A motion was made by Jeanne to recommend approval of Education Fund Award 08-079 in the maximum amount of \$2,000.—If IREC is paying for the entire course then no charge to students, minimum of two offerings of the course; must be a live course; submit receipts for handouts, room rentals, and speaker fees. Travel will be paid at the state rate. Motion carried.

08-080-Gina M Hurley (event/speaker): A motion was made by Maris to recommend denial of Education Fund Award 08-080 and ask the applicant to resubmit the request with revised budget and student fees. Motion carried.

Andy requested that staff come back next month with draft guidelines on making the education fund awards.

Reports: The following reports were reviewed and placed on file in the Commission office.

- List of Approved Certifications
- License Exam Statistics Report
- Certification Index Reports
- Analysis of the License Base
- Budget Report
- Civil Penalty Fine Report
- Education Fund Report

Executive Session: In accordance with section 67-2345 (1) (d), Idaho Code, a motion was made by Jeanne to adjourn to executive session to consider records that are exempt from disclosure as provided in Section 9-340C(9), Idaho Code, and which

records relate to the following subjects: Education Special Considerations and Instructor Special Considerations. Motion carried.

Executive Session: In accordance with section 67-2345 (1) (d), Idaho Code, a motion was made by Andy to adjourn out of executive session, submitted pursuant to Section 9-340C (9), Idaho Code. Motion carried.

Special Considerations:

08-081: A motion was made by Donna to approve Special Consideration 08-081. Motion carried.

08-082: No motion needed, approved by staff.

08-083: A motion was made by Gail to deny Special Consideration 08-083. Motion carried.

08-084: No motion needed, approved by staff.

08-085: No motion needed, approved by staff.

08-086: A motion was made by Donna to approve Special Consideration 08-086. — for 60 days. Motion carried.

08-088: A motion was made by Andy to approve Special Consideration 08-088. — extend original waiver granted for only 60 days. Motion carried.

08-089: A motion was made by Donna to approve Special Consideration 08-089. — for only 60 days. Motion carried.

08-090: A motion was made by Jeanne to recommend denial of Special Consideration 08-090. —based on insufficient information supplied to the Education Council. Motion carried.

Executive Session: In accordance with section 67-2345 (1) (d), Idaho Code, a motion was made by Andy to adjourn to executive session to consider records that are exempt from disclosure as provided in Section 9-340C(9), Idaho Code, and which records relate to the following subjects: Education Special Considerations and Instructor Special Considerations. Motion carried.

Executive Session: In accordance with section 67-2345 (1) (d), Idaho Code, a motion was made by Jeanne to adjourn out of executive session, submitted pursuant to Section 9-340C (9), Idaho Code. Motion carried.

Course Approvals: A motion was made by Maris to approve the following new and renewal course applications. Motion carried.

New

1031 Exchange-Intermediate

1031 Strategies for the Savvy Investor

Advanced 1031 Exchange Strategies for Your Clients

Copywriting and Photography That Moves Property Faster!

Current Issues in Mortgage Lending

Landlord and Tenant Law

Real Estate Data Analysis

RESPA (Real Estate Settlement Procedure Act)

Seniors Need Housing Too!

Short Sales

Short Sales and Non-Judicial Foreclosure Sales

The Fundamentals of Construction Contracts: Understanding the Issues

Title Insurance

Understanding land and Title Surveys

Renewal

Fundamentals of Real Estate (FINAN201) Module 1 (ES005N)

Real Estate Law (BUS263) (LW002A)

Real Estate Finance (BUS262) (FI001A)

A motion was made by Maris to deny the following course applications for the following reasons:

Real Estate and the Multicultural Client—the material was too vague to approve at this time. Resubmit.

Landlord-Tenant Law: Beyond the Basics—the course is not specifically real estate related. The material was too vague to approve at this time.

Business Goals & Planning—the course does not fit in the Approved Topics list.

1031 Exchanges Basics—the course does not meet the 2 hour minimum requirement.

Master Your Learning Curve for the Real Estate Professional—the course promotes a specific product or program that is not specifically real estate related or does not benefit the licensees or general public.

CBU—the course promotes a specific product or program that is not specifically real estate related or does not benefit the licensees or general public. The material was too vague to approve at this time.

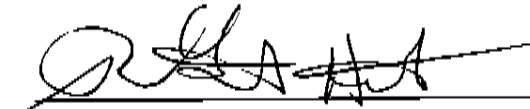
A motion was made by Maris to adjourn the meeting at 1:20 PM. Motion carried.


Respectfully submitted,


Jesama Rosensweig
Education Assistant

**Minutes of the Idaho Real Estate Education Council meeting held in Boise,
Idaho, on May 19, 2008 are hereby approved.**

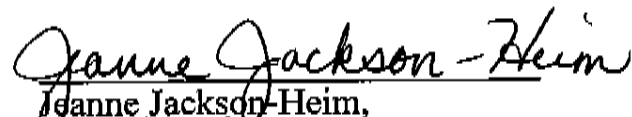

Beckie Kukal, Chair


Gail Heist, Vice Chair


Maris Cukurs, Member


Donna Capurso, Member


Andy Enrico,
Commission Representative


Jeanne Jackson-Heim,
Executive Director

The next regularly scheduled meeting is set for July 16, 2008.

Advise the Commission of any individuals with disabilities needing accommodation
at least three business days prior to any meeting.